Bentleys Wealth // Conservative Portfolio

March 2021 Overview

Bentleys Wealth's model portfolios are a suite of real return, multi-asset class, multi-manager portfolios across four risk/return profiles. The portfolios are actively managed through our dynamic asset allocation and investment manager selection processes.

We dynamically adjust the portfolios' allocations to achieve a high probability of meeting or exceeding the required return objectives while maintaining the stated risk profiles. The mix of asset classes and strategies in the portfolios will vary through time depending on our forward-looking estimates of market risk and return. Our style is active value management with quantitative foundations and qualitative decision-making.

Fund Details

Risk profile	Medium
Fund type	Diversified multi-manager
Investments	SMAs, Unit Trusts and ETFs
Return objective	CPI + 1.5% (RBA Trimmed Mean CPI)
Investment timeframe	3 years +
Investment style	Dynamic active allocation
Fund inception date	December 2020
Platform	Macquarie

Current Asset Allocation

- Cash \$A 20.00%
- Australian fixed income 33.00%
- Global fixed income 15.00%
- Australian equities 12.00%
- Global equities unhedged 8.00%
- Global equities hedged 3.00%
- Australian property & infrastructure 1.50%
- Global property & infrastructure 1.50%
- Alternatives 6.00%

Performance

March 2021	Conservative Portfolio *	Return objective CPI +1.5%
1 Month	1.04%	-
3 Months	0.75%	-
6 Months	3.55%	-
1 Year	9.39%	2.72%
3 Years	5.45%	2.93%
5 Years	5.63%	3.09%

Top & Bottom 3 by Performance

Top 3	Return
Magellan Infrastructure Fund	7.98%
Aoris International Fund	7.57%
BetaShares Global Banks ETF Currency Hedged	7.08%
Bottom 3	Return
Bottom 3 Janus Henderson Global Multi-Strategy Fund	-1.50%
	11000

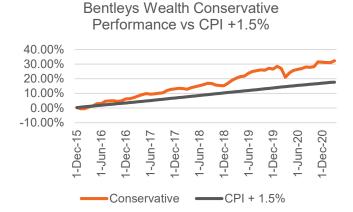
^{*} Returns for periods prior to Dec 2020 are backtested. Returns are net of all investment costs. Returns over more than 1 month are geometrically compounded from monthly data. Returns over periods longer than 12 months are annualised. CPI = RBA Trimmed Mean quarterly data series; CPI + figures shown here include an estimate for the months since the last published quarterly CPI figure. Performance data is an estimate based on information provided to Quilla by Financial Express.

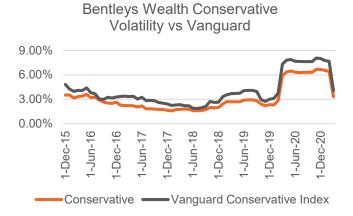
Ashley Honeyman, Director Authorised Representative No. 1003351 Bentleys (Qld) Wealth & Financial Services Pty Ltd Telephone +61 7 3222 9702 | Mobile+ 61 455 440 577 ahoneyman@bris.bentleys.com.au



Performance and Rolling Annual Volatility[^]

Bentleys Wealth's portfolios are designed with a focus on minimising the impact of volatility on an investors' assets. In practice, this means the portfolios will have reduced exposure to asset classes where we anticipate risks will outweigh the expected returns. This active management has resulted in consistently lower volatility than an equivalent passively managed index strategy (see chart below).





^ The above charts include actual portfolio performance data (from December 2020) combined with back tested data prior to this date. The back tested data is based on the portfolio's initial allocation (both weights and managers). This allocation is static over the time period, as we believe that this will serve as an appropriate proxy for the portfolio.

Strategy and Outlook

The recent rise in bond yields has been driven by two factors, an improving economic outlook and the expectation of imminent inflation. Rising yields will impact the spectrum of asset classes in a variety of ways. Assets that are sensitive to rising bond yields and inflation expectations are more likely to underperform. This includes government bonds, equities such as growth stocks (including tech stocks), and EM equities. In contrast, the assets that benefit from an uptick in economic activity, which is causing yields to increase, will outperform. This includes value/cyclical stocks, particularly banks and resource stocks.

While we expect to see a spike in the inflation indicators during March and April, we still believe that this is a base effect and that the excess capacity in the economy means that actual inflation is unlikely to be an issue until well into 2022. So, in the short term, we could see volatility in some markets as yields and inflation push higher, but we believe that this will be transitory with markets resuming their upward trend into the backend of 2021.

Given this outlook, we have adjusted our portfolio allocations to reduce allocations to long-duration managers while increasing exposure to cyclical stocks. The overall effect of the changes will be to reduce the exposure to yield sensitive assets while increasing the portfolios' ability to benefit from a continuation of the global cyclical upswing and rotation to value equities.

Bentleys (QLD) Wealth & Financial Services Pty Ltd is a Corporate Authorised Representative (No. 1256068) of Bentleys (QLD) Advisory Pty Ltd ABN 19 057 135 636. Australian Financial Services Licence No. 274444. The information contained in this communication may be confidential. You should only read, disclose, re-transmit, copy, distribute, act in reliance on or commercialise the information if you are authorised to do so. If you are not the intended recipient of this e-mail communication, please immediately notify us by e-mail to riskandcompliance@bris.bentleys.com.au, or reply by e-mail direct to the sender and then destroy any electronic and paper copy of this message. Any views expressed in this communication are those of the individual sender, except where the sender is authorised to state them to be the views of Bentleys (QLD) Wealth & Financial Services Pty Ltd or Bentleys (QLD) Advisory Pty Ltd. Any advice contained in this communication has been prepared without taking into account your objectives, financial situation or needs. Before acting on any advice in this communication, Bentleys (QLD) Wealth & Financial Services Pty Ltd or Bentleys (QLD) Advisory Pty Ltd recommends that you consider whether it is appropriate for your circumstances. If this communication contains reference to any financial products, Bentleys (QLD) Wealth & Financial Services Pty Ltd or Bentleys (QLD) Advisory Pty Ltd recommends you consider the Product Disclosure Statement (PDS) or other disclosure document before making any decisions regarding any products. Bentleys (QLD) Wealth & Financial Services Pty Ltd or Bentleys (QLD) Advisory Pty Ltd does not represent, warrant or guarantee that the integrity of this communication has been maintained nor that the communication is free of errors, virus or interference.

Ashley Honeyman, Director Authorised Representative No. 1003351 Bentleys (Qld) Wealth & Financial Services Pty Ltd Telephone +61 7 3222 9702 | Mobile+ 61 455 440 577 ahoneyman@bris.bentleys.com.au

